



An Energy Efficiency Workshop & Exposition

Kansas City, Missouri

Best Practices on ESPC Projects

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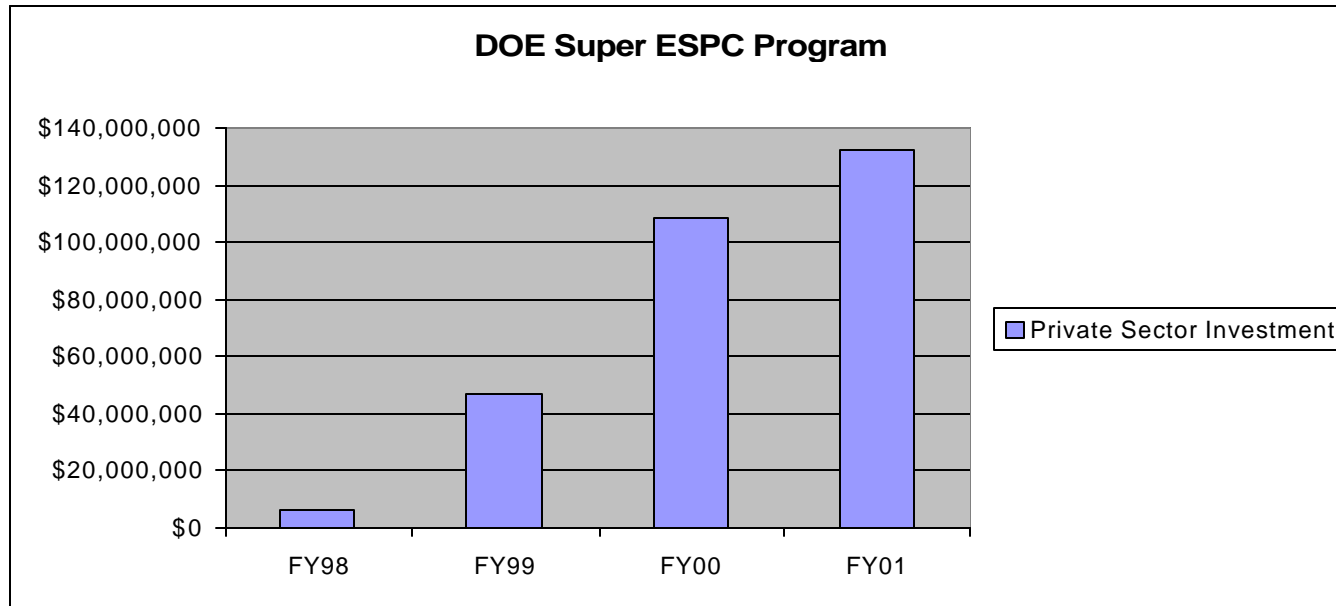
Best Practices on ESPC Projects

- Objective
 - Provide panel of agency and ESCO reps with project experience to answer your burning questions about ESPC projects
- Format
 - Each Panelist provides brief (5-7 min.) on various view of ESPC project experience
 - Question & Answers
 - Give us your best shot



Best Practices on ESPC Projects

- DOE Super ESPC Program Progress
 - \$132 M ESCO Investment thru 4/01
 - Delivery Orders awarded by 17 agencies and DOD departments





DOE ESPC Developments

- o Modified all DOE Super ESPC regional contracts to incorporate best practices from last 3 years experience – Apr 01
 - Streamlined & clarified project development & proposal process
 - Added proposal requirement to address ESCO agency responsibilities and risk sharing
 - ECM Commissioning plan required
 - Flexible financial indices (other the Treasuries)



Proposed FY01 ESPC Legislation

- Several Bills – S.420 passed by Senate
 - Repeal ESPC law sunset (now 10/2003)
 - Include water conservation
 - Allow ESPC for building replacement if justified by annual energy and O&M savings
- Federal ESPC Regulation
 - DOE to revise 10 CFR 436 – Subpart B to include
 - Legislative Changes
 - Best Business Practices since 1995
 - ESCO selection using DOE/DOD IDIQ contracts